

3 - 6 May 2018

LIMASSOL BOAT SHOW

Limassol Marina

Exhibitors

www.limassolboatshow.com



The largest Boat Show in Cyprus and the Eastern Mediterranean region continues to grow from strength to strength.

3 - 6 May 2018

LIMASSOL BOAT SHOW

Limassol Marina

More than 20.000 visitors

More than 100 exhibitors

The annual gathering of industry professionals and prospective buyers will offer thousands of visitors the opportunity to view a wide range of the latest products and services in a unique setting.

Including seminars, presentations of new products, activities on water and demonstrations, the 2018 Limassol Boat Show will host more than 100 exhibitors from Cyprus, Greece, Russia, Great Britain, Israel and Lebanon. Further to last year's success, it is also expected to welcome more than 20.000 visitors.

Limassol Boat Show 2018 will be supported by a broad national advertising campaign, including television and radio spots, press, magazines, web and social media. A press conference will be organised for the media, with press releases available in Greek, English and Russian.

The event will receive world-wide publicity thanks to Limassol Marina's established affiliates and international media that support the event as media sponsors.

With the collective effort of the Organisers, sponsors, supporters and exhibitors, this annual show aims at further expanding its capacity and establishing itself as an International Boat Show in the near future.

Date:

3 - 6 of May 2018

Location:

Limassol Marina
TPAKAΣOΛ Cultural Centre

Opening Hours:

Thursday 3rd of May 17:00-21:00
(Opening Ceremony)

Friday 4th of May 12:00-21:00

Saturday 5th of May 12:00-21:00

Sunday 6th of May 12:00-20:00

TPAKΑΣΟΛ Cultural Centre

Indoor stands

One-way visitor flow ensures that all visitors will have the chance to see all of the exhibitors' stands.

Shops – Organisations – Services

At the TPAKΑΣΟΛ Cultural Centre, there are approximately forty (40) stands available of various dimensions, to accommodate shops, services and organisations. The official seminars of the Limassol Boat Show will be held in a special venue at a special setting at the TPAKΑΣΟΛ Cultural Centre, where there is also a coffee shop, bathrooms and other services. The TPAKΑΣΟΛ Cultural Centre is ideal for those exhibiting numerous small objects or items sensitive to weather conditions, as well as those requiring additional security.

Hall A

Cost of exhibition stand for four (4) days with basic structure
€50/sq. m. + V.A.T.

Hall B

Cost of exhibition stand for four (4) days with basic structure
€45/sq. m. + V.A.T.

Hall C

Cost of exhibition stand for four (4) days with basic structure
€40/sq. m. + V.A.T.

Stand specifications:

- Perimeter walls of 2,50m height
- Front sign for the name of the exhibitor
- Table with two (2) chairs
- An electric socket per booth
- A spotlight per 7sq. m.
- The floor is made of stone
- Floodlit exhibition area



A 30% deposit must be submitted in order to secure the booking of the selected exhibition space.

If this deposit is paid by 30th January 2018, a 15% discount off the total fee will be granted.

If full payment is then also received by 28th February 2018, a further 5% discount off the total fee will be granted. The final deadline for full payment of fees is 30th March 2018.

- Associations and non-profit organisations are entitled to 20% discount.
- Any supplementary works or services provided by the construction company at the exhibitor's stand will be charged additionally by agreement between the construction company and the exhibitor.
- The Organisers bear no responsibility beyond the basic structure of the exhibition.
- Stands will be allocated on a first come first served basis, as set in the Terms and Conditions.
- The stands of Hall A – B – C cannot accommodate wheeled vehicles or heavy objects.
- There will be stands of different dimensions according to the official design of the exhibition.
- In case there is a need for a larger stand, exhibitors may rent a double/triple stand or setup their stand according to the structure of the space, upon request to the Organisers.

TPAKΑΣΟΛ Cultural Centre

Outdoor stands

(located to the South and West of the TPAKΑΣΟΛ Cultural Centre entrance)

Trailer boats - Trolleys - Marine Machinery - Cars

The outdoor stands, which are located near the TPAKΑΣΟΛ Cultural Centre entrance, can accommodate trailer boats, trolleys, marine machinery and cars. These areas are visible by road and to all visitors entering the TPAKΑΣΟΛ Cultural Centre.

1E - 2E

Cost of stand for four (4) days
€25/sq. m. + V.A.T.

3E - 4E

Cost of stand for four (4) days
€35/sq. m. + V.A.T.

5E - 6E

Cost of stand for four (4) days
€25/sq. m. + V.A.T.

A 30% deposit must be submitted in order to secure the booking of the selected exhibition space.

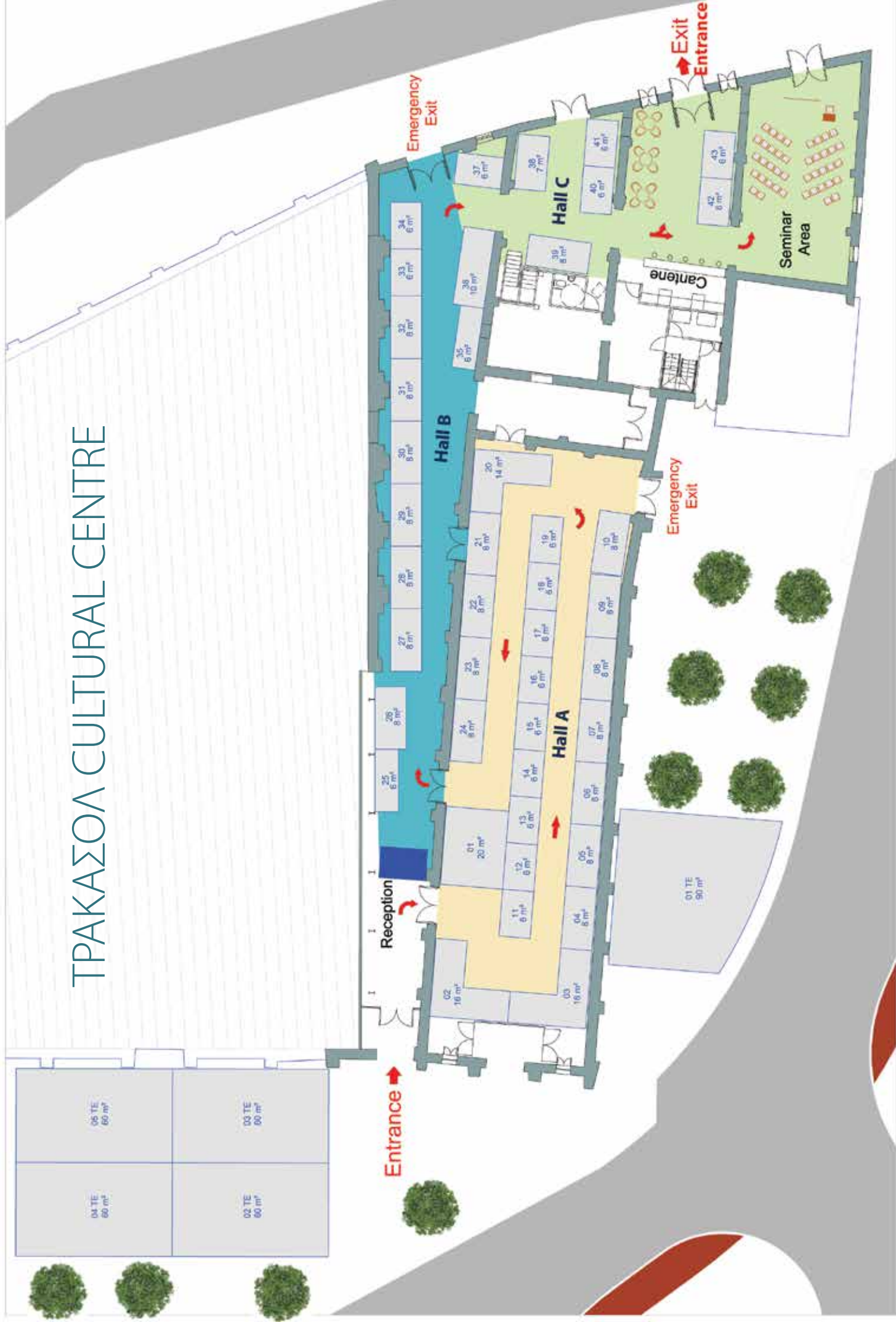
If this deposit is paid by 30th January 2018, a 15% discount off the total fee will be granted.

If full payment is then also received by 28th February 2018, a further 5% discount off the total fee will be granted. The final deadline for full payment of fees is 30th March 2018.

- Associations and non-profit organisations are entitled to 20% discount.
- In outdoor spaces, exhibitors should inform the Organisers about the items they will exhibit as well as any stands they want to set up.
- Any supplementary works or services provided by the construction company at the exhibitor's stand will be charged additionally by agreement between the construction company and the exhibitor.
- The Organisers bear no responsibility beyond the basic structure of the exhibition.
- Stands will be allocated on a first come first served basis, as set in the Terms and Conditions.
- The outdoor stands of TPAKΑΣΟΛ Cultural Centre can accommodate yachts, trolleys, marine machinery and cars with an overall length not exceeding eight (8) metres. Exhibitors shall not place any objects that protrude beyond their designated, rented space.
- Exhibitors of the outdoor spaces of TPAKΑΣΟΛ shall inform the Organisers about the exhibits that will be presented. The exhibitors can place their own tent, provided that it is approved by the Organisers, or they can rent a tent 3m x 3m or bigger from the Organisers. The rental price of the tent depends on the type and size.
- Exhibitors can request additional special constructions, further lighting, power supply and other services.
- Exhibitors can place flags in their exhibition space, which must not exceed 4,50m of height and must not exceed the passage of the public.
- The floor is concrete.
- The exhibition area is floodlit.



ΤΡΑΚΑΣΟΝ CULTURAL CENTRE



Area 5

Tenders, toys, trolleys and trailer boats

This area is located near the west side of Limassol Marina Slipway and the space is divided into several outdoor stands. This area is suitable for display of tenders, toys, trolleys and trailer boats.

1B - 5B and 11B - 14B

Cost of stands for four (4) days
€35/sq. m. + V.A.T.

6B - 10B

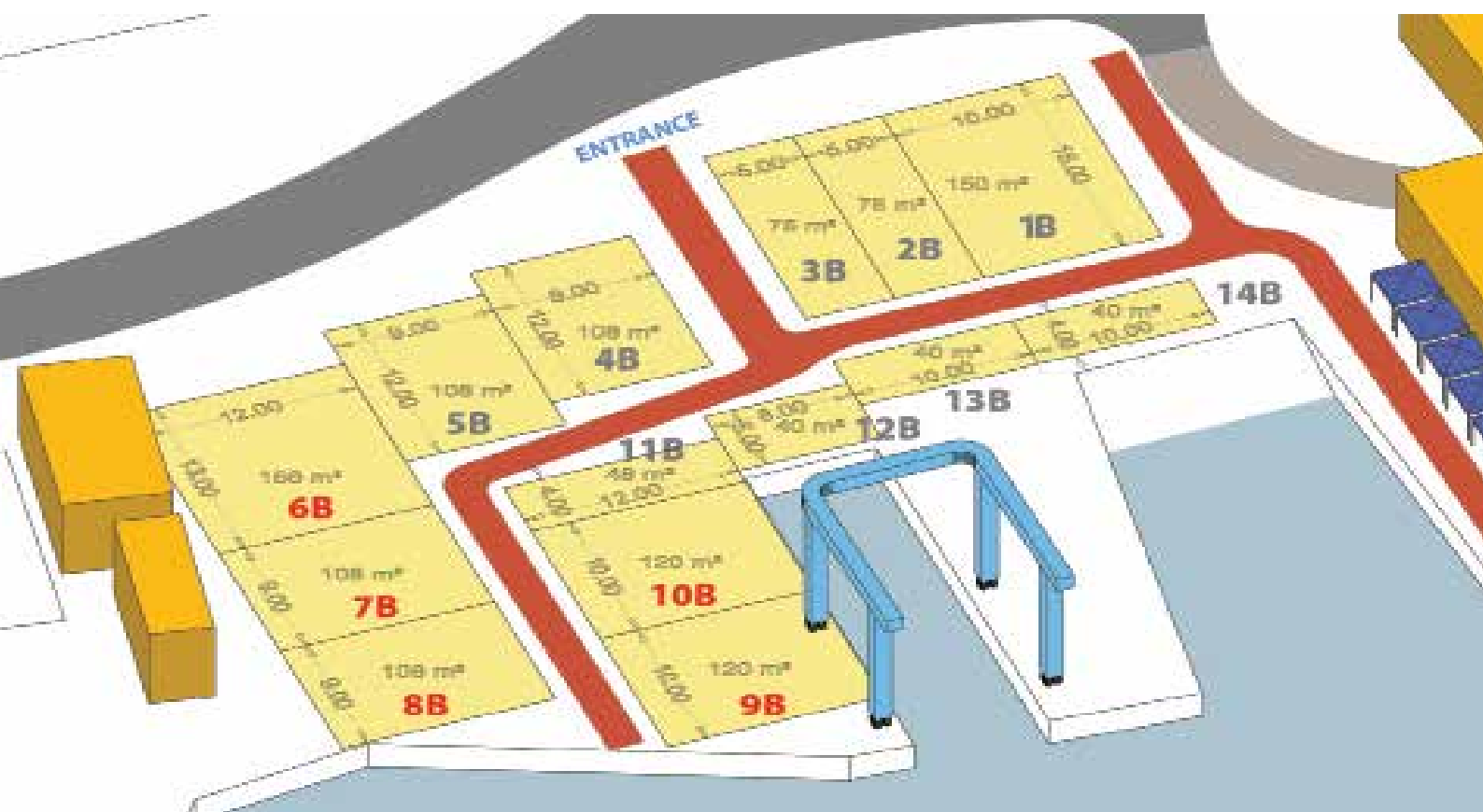
Cost of stands for four (4) days
€25/sq. m. + V.A.T.

A 30% deposit must be submitted in order to secure the booking of the selected exhibition space.

If this deposit is paid by 30th January 2018, a 15% discount off the total fee will be granted.

If full payment is then also received by 28th February 2018, a further 5% discount off the total fee will be granted. The final deadline for full payment of fees is 30th March 2018.

- Associations and non-profit organisations are entitled to 20% discount.
- In open spaces, exhibitors must inform the Organisers about their exhibits and any stands they may wish to setup.
- Any supplementary works or services provided by the construction company at the exhibitor's stand will be charged additionally by agreement between the construction company and the exhibitor.
- The Organisers bear no responsibility beyond the basic structure of the exhibition.
- Stands will be allocated on a first come first served basis, as set in the Terms and Conditions.
- The floor is concrete.



Outdoor stands

Tent rental

For outdoor stands, Organisers can provide tents of 3m x 3m or 4,30m x 3m for rent. Please see description and summary of costs below.



Tent A



Tent B

| 3m x 3m | | |
|------------------|----------|------------------------|
| Tent A includes: | QTY | COST |
| Tent | 1 | €300 +V.A.T. |
| Concrete base | 4 | |
| Lighting | 1 | |
| Carpet | 9 sq. m. | |
| Chair | 2 | |
| Coffee table | 1 | |

| 4,30m x 3m | | |
|------------------|----------|------------------------|
| Tent A includes: | QTY | COST |
| Tent | 1 | €400 +V.A.T. |
| Concrete base | 4 | |
| Lighting | 1 | |
| Carpet | 13sq. m. | |
| Chair | 2 | |
| Coffee table | 1 | |

| 3m x 3m | | |
|------------------|----------|------------------------|
| Tent B includes: | QTY | COST |
| Tent | 1 | €600 +V.A.T. |
| Company logo | 3 | |
| Metal frame | ✓ | |
| Concrete base | 4 | |
| Lighting | 1 | |
| Carpet | 9 sq. m. | |
| Chair | 2 | |
| Coffee table | 1 | |

| 4,30m x 3m | | |
|------------------|----------|------------------------|
| Tent B includes: | QTY | COST |
| Tent | 1 | €900 +V.A.T. |
| Company logo | 3 | |
| Metal frame | ✓ | |
| Concrete base | 4 | |
| Lighting | 1 | |
| Carpet | 13sq. m. | |
| Chair | 2 | |
| Coffee table | 1 | |

Boats on water and outdoor stands

For Limassol Boat Show 2018 there will be 100 available berths for yachts up to 60ft at the North side of Limassol Marina. Each berth includes the rent for five (5) days, a tent 3m x 3m with special bases, carpet 9sq. m., 1 coffee table, 2 chairs and the participation fee (advertising, electricity for the boat), except for berths G - J - L - N which include only the berth rental cost.

Cost of Berthing:

Area A: €750

Area B: €750

Area C: 7 Berths 7m x 3m

+ **Area C8** with private access €4.000

Area D1: €1.100

Area D2: €810

Area E: €1.100

Area G: €170 (No available space for stand)

Area H: €880*

Area J: €135 (No available space for stand)

Area K: €1.500 with private access

Area L: 1-12 €300 | 13-25 €200 (No available space for stand)

Area M: Stand Area

Area N: up to 18m €300 | up to 16m €250 |
up to 12m €200 | up to 10m €150 | up to 8m €135

** Yachts beyond 10m might be subject to further charges.*

A 30% deposit must be submitted in order to secure the booking of the selected exhibition space.

If this deposit is paid by 30th January 2018, a 15% discount off the total fee will be granted.

If full payment is then also received by 28th February 2018, a further 5% discount off the total fee will be granted. The final deadline for full payment of fees is 30th March 2018.

- Special constructions can be offered to the exhibitors upon request as well as lighting, further power supply and other services.
- Exhibitors can place flags in their rental space, which must not exceed 4,50m of height and must not prevent the passage of the public.
- Exhibitors are obligated to cover with carpet any additional spaces they will use near their stand area.
- The cost is calculated by the number of berths occupied by each exhibitor and berths are subject to maximum size restrictions.
- Stands will be allocated on a first come first served basis, as set in the Terms and Conditions.
- The floor is concrete.
- The exhibition area is floodlit.
- For yachts over 60ft special arrangements can be made upon request.



LIMASSOL BOAT SHOW MAP



- | | | | | |
|-----------------------------|---|--|---|--|
| 1. V.I.P. Parking | 5. Marina Square | Area A - Exhibitors Stands | Area J - Shore / Berth Exhibits | Area N - Berth Exhibits |
| 2. Visitor Parking | 6. Demonstration Area | Area B - Shore / Berth Exhibits | Area K - Private Berths with Stand | Area L - Available Areas for Stands |
| 3. Exhibitor Parking | Area 5 - Tender, toys, trolleys and trailer, boats | Area C - Yacht Brand Exhibit | Area L - Shore / Berth Exhibits | Area M - Exhibitors Stands |
| 4. Indoor Exhibition | | Area D - Yacht Brand Exhibit | Area M - Exhibitors Stands | |
| | | Area E - Yacht Brand Exhibit | | |
| | | Area F - L.M. / Boat Show Stand | | |
| | | Area G - Yacht Brand Exhibit | | |
| | | Area H - Shore / Berth Exhibits | | |
- Legend:**
- Entrance
 - Walkways
 - Available Areas for Stands
 - Berth Exhibits

Official stand constructors and services

For lighting and electricity requests and services at the Open Spaces please contact:

M.S. EVENTS NOW PRODUCTION LTD

Telephone: +357 99 661 716

The official constructor for the booths that are located inside TPAKAZOA Cultural Centre is:

C. LIASIDES EXHIBITIONWISE LTD

Telephone: +357 25 662 255, **Mobile:** +357 99 422 771, **Email:** xblr1234@cytanet.com.cy.

The constructor can supply the exhibitors with special constructions and furniture.

For the stands that are located on outdoor areas and for special constructions, official constructing companies are:

- **C. LIASIDES EXHIBITIONWISE LTD**

Telephone: +357 25 662 255, **Mobile:** +357 99 422 771, **Email:** xblr1234@cytanet.com.cy

- **PUZZLE GROUP**

Telephone: +357 25 811 460, **Fax:** +357 25 811 463, **Email:** puzzle@avacom.net

- Approval must be obtained by the Organisers for the type, design and type of exhibition stand before proceeding with its construction.
- No exhibitor can use an external constructor without the permission of the Organisers.
- The external constructors must have all the necessary permits and insurance for both the staff to be employed and their construction.
- The power supply to each stand covers devices up to 13A. If exhibitors require any extra load, they must request it in advance and may be charged an extra fee, and is subject to availability.

After booking your space, you can contact the construction companies for more technical information and orders.

We welcome any suggestions that your company might have regarding any further promotion and presentation of your company, products and services, as long as they are viable. The approval will be given at the discretion of the company.

Organisers contact details:

Dacor Advertising and Media Ltd.

Telephone: +357 25 577 750 / +357 96 440 761

Fax: +357 25 577 760

Email: info@dacor.com.cy

www.limassolboatshow.com

PARTICIPATION FORM

Please complete your details carefully and send via fax or deliver in person to one of our representatives.

Date ____/____/____

Name _____ Surname _____

Title _____ Company _____

Address _____

Tel. _____ Fax _____

Email _____ Website _____

Invoice Details

Full Business Name _____

Invoice Address _____
(if different)

Exhibits (Brands) _____

Requested Area _____

Number of booths for rent _____

By signing, I hereby declare that I have read and fully accept the conditions and my participation in the Limassol Boat Show 2018 which is organised by Dacor Advertising and Media Ltd. All sponsorships and rental booths are prepaid and the deadline for settling the total amount is the 30th of March 2018 as set in these Terms and Conditions.

SIGNATURE

(On behalf of the Organisers)

CUSTOMER SIGNATURE

(Company stamp)

Terms and conditions

1. The Organisers have the right to deny any participation or exhibit without any obligation of justifying their position.
2. Each stand is for the Exhibitor mentioned in the contract. Sublease, 'hospitality', or any 'service' by a third party is prohibited. The Organisers reserve the right to dismiss those who do not comply.
3. Exhibitors are required to provide a detailed list of the exhibits that will be presented at the Limassol Boat Show 2018 by the 30th of March 2018.
4. Exhibitors are required to send their company logo, contact details, logos of exhibits, high-resolution photographs of the exhibits, text with a description of the exhibits in Greek and English, as well as any promotional material for their exhibits by the 30th of March 2018.
5. Last day of submitting the participation form will be considered the 30th of March 2018. From this date onwards, Exhibitors will be allowed to participate at the Limassol Boat Show 2018 only with full payment of the total amount and only upon availability of the remaining spaces.
6. For reasons of equal treatment, stands will be allocated on a first come-first served basis; the confirmation e-mail and advance payment receipt shall serve as a proof of priority. The date of deposit shall be the sole and exclusive evidence of such priority. The aforementioned prices do not include V.A.T.
7. By signing and delivering the Participation Form, each Exhibitor must pay 30% of the value of the stand as a deposit in order to secure the booking of the selected exhibition space.
8. If the deposit is paid by 30th January 2018, a 15% discount off the total fee will be granted. If full payment is then also received by 28th February 2018, a further 5% discount off the total fee will be granted.
9. The last day of payment of the total amount is the 30th of March 2018. Once the due date has passed, the contract is terminated unilaterally and the Exhibitor is excluded from the Exhibition. Consequently, the amount paid shall be forfeited and retained in favour of the Organisers as a compensation.
10. Repayment / settlement is considered to be the payment of the total amount before the 30th of March 2018 via bank transfer to the Organiser's bank account or by signed cheque in the name of the Organiser. In case of post-dated cheques, the latter must be signed no later than the 14th of April 2018 and only if 70% of the total amount has been paid by 30th of March 2018.
11. After signing the contract, the Exhibitor does not have the right to cancel his participation. If for any reason he does not eventually take part in the exhibition, he loses his deposit and any paid amounts, that is the amount he has so far paid, as compensation to the Organisers for non-performance of the contract. In this case, the Organisers consider the stand/space to be free and available to be used as they deem fit.
12. If, after paying the full amount, the Exhibitor or Sponsor changes his mind or cannot participate due to personal reasons or reasons of force majeure and if he has submitted a written notice 30 working days before the exhibition, then 50% of the total amount is returned to the Exhibitor.
13. If the Exhibitor decides not to participate in the Exhibition and does not notify the Organisers in writing 30 working days prior to the exhibition or does not bring his exhibits on time, he/she must pay the full amount of his/her stand/space. If the total amount has been paid, then the Organisers retain this amount as compensation.
14. If the Organisers consider that it is necessary to modify the exhibition space, or to arrange the stands for any reason, they have the right to move any Exhibitor to another place or to move exhibits in such a way that the Exhibition becomes more functional.
15. Exhibitors have the obligation to use the official contractors - manufacturers of the Organisers for the preparation of their stand. Otherwise they must have the written consent of the Organisers. External constructors must comply with the published times and restrictions or will be removed from site - without liability from the organiser for any resulting failure to comply with the other terms of participation. All structures, especially the interior ones, must comply with the safety requirements of the exhibition space.
16. All designs of the stands should be submitted for approval by the Organisers 10 days prior to the Exhibition in order not to change the basic appearance and structure of the space or disturb the other Exhibitors. All constructions and decorations must be completed at least two hours before the official opening of the Exhibition as defined by the Organisers.
17. Exhibitors have the obligation to deliver their stands exactly as they were received. In the event of any damage or loss to the stand structure, Exhibitors shall compensate the Organisers with the value of the damage or loss. It is strictly prohibited to make any modification or to damage in any way, the existing buildings, promenades, cleats, pedestals, or equipment of any other kind, of Limassol Marina.
18. The Exhibitor, as manufacturer or importer of technical machinery, is required to take on all exposed machines, security measures to prevent any risk for the operators of machinery or the visitors. The Organisers have the right to stop the operation of machineries at any time if considered dangerous or disturbing for other Exhibitors. Furthermore, the use of any inflammable material in the Exhibition area shall be prohibited.
19. Advertising outside the exhibitor stands is not permitted. Exhibitors may not distribute promotional material in the corridors, the surrounding areas of the Exhibition and at the entrance.
20. It is forbidden to sell, use and eat food or drinks in the exhibition area without the approval of the Organisers.
21. Exhibitions using audiovisual media will be low in volume so as not to disturb other Exhibitors. Otherwise, the Organisers reserve the right to terminate the participation agreement by removing the Exhibitor from the exhibition area. Shore power supply availability is limited to the phase, amperage and socket numbers provided via the Marina pedestals. Connections must be approved by the Marina, who also reserve the right to turn off power supply if vessel equipment is deemed unsafe. The Organiser cannot be held responsible for any resulting costs or consequences.
22. In the event that the Exhibition does not occur or is interrupted or its character changes from any natural phenomena (earthquake, flood, war, fire or any other reason not due to the Organiser's actions), it is agreed that Exhibitors have no claim in respect of any compensation or refund by the Organisers.
23. The Opening ceremony, the hours and days of the exhibition are determined by the Organisers who reserve the right to make any changes.
24. It is prohibited to move any exhibits from the Exhibition area before the end of the Limassol Boat Show 2018.
25. The arrival and departure of Exhibitors and exhibits at the Limassol Boat Show 2018 area will be determined by the Organisers. Exhibitors must strictly follow the time schedule for the arrival and departure of exhibits in the area, especially the companies that will carry boats. The exhibitor/vessel may not be allowed to participate. The Organisers shall not bear any liability for resulting costs.
26. All companies that will bring boats to the exhibition area have to declare in advance to the Organisers the number and size of the boats they will carry. Berth sizes are restricted in both length and width, over-sized vessels cannot be accommodated without prior approval from the organiser and only where Limassol Marina confirms that it is safe to do-so.
27. The cost of moving the exhibits to and from the exhibition area, as well as the decoration of the stand, will be borne by the Exhibitor, who is not entitled to request a reduction/discount in the cost of the stand.
28. Any alteration, removal or addition of materials must be made with the consent of the Organisers, who retain the right, at their discretion, to remove or relocate facilities that disturb other Exhibitors or Visitors.
29. In addition to the standard Marina Security provision, the Organisers undertake to provide event-specific Security provision for the exhibition site during the show. Exhibition areas will be patrolled 24hr per day and crowd control and traffic control management will be in effect. It is the sole responsibility of exhibitors to ensure the security and surveillance of their own exhibition space, equipment and belongings. Anything left on-site is done so at the sole risk of the owner. Notwithstanding the Security services provided, The Organiser and Limassol Marina may not be held liable for the disappearance of objects from the exhibition spaces.
30. Damage, losses, disasters (from fires, natural phenomena, explosions, water or other causes) and generally any damage to persons, plant, machinery and merchandise cannot be attributed to the Organisers. The Organisers are not liable for compensation and have only the usual obligations of the lessor, i.e. they are not the depositaries of the persons admitted to the rented premises.
31. Exhibits and decoration materials that are not moved away from the exhibition area by the end of it, will be removed and stored by the Organisers at the expense of the Exhibitors.
32. Sponsors are entitled to exclusive sponsorship on conditions. In this case, the First-come-First served rule will also apply. That is, if a sponsor has already made a prepayment, the exclusivity for other sponsors ceases to apply. If a sponsor applies for exclusivity, the deposit is paid immediately and the deadline for settling the total amount is the 30th of March 2018, as set in these terms.
33. Exhibitor's parking passes will be allocated according to the exhibitor's rental space.

Responsibilities and benefits of the organising company

The organising company, Dacor Advertising and Media Ltd, undertakes to provide services to the participants which are included in the charges.

- Electricity and generator in case of power failure.
- Cleaning of the area before, during and after the exhibition.
- Electrician and carpenter for damages / disasters (only for stands manufactured by the Organisers).
- 24-hour security and surveillance of exhibition area.
- Audio installation for announcements.
- Reduced prices for drinks and meals at nearby restaurants.

I have read and I accept all the terms mentioned above for the organization of the Limassol Boat Show 2018 by Dacor Advertising and Media Ltd.

On behalf of the Organisers

On behalf of the Exhibitor